

**News release
For immediate release**

Innovative Cooperation Agreement between the Montreal and Trois-Rivières port authorities

Trois-Rivières and Montreal, December 18, 2018 — The port authorities of Montreal and Trois-Rivières are pleased to announce the ratification of a first-ever Cooperation Agreement to improve and enhance their respective port services.

Focused on sharing information and intelligence and exchanging best practices, the agreement signed between the two ports will ultimately make it possible to increase the productivity, competitiveness, efficiency and safety of port services and procedures. Four work pillars are targeted under this agreement:

- Marine operations
- Environmental management
- Port logistics
- Port/city relations

The ports of Montreal and Trois-Rivières are now exploring how to jointly implement innovative approaches. This agreement extends and structures longstanding collaborative efforts between the two port authorities, united by shared values and a common trade area.

“As a gateway to the heart of North America, the St. Lawrence is an undeniable strategic advantage for Canada and Quebec. The partnership we are signing today will make it possible to coordinate our efforts to increase the competitiveness of the St. Lawrence, a vital link in the growth of our two ports in a highly competitive global context,” said Gaétan Boivin, President and CEO of the Trois-Rivières Port Authority. He also specified that this partnership is a concrete component of the TRPA’s *On Course for 2030* development plan.

“We are signing cooperation agreements with other ports around the world to combine our strengths and strategies to boost port performance. Doing so with a neighbouring port sharing the same strategic vision of our activities and services, and with sustainable development as a cornerstone, can only be a win-win,” said Sylvie Vachon, President and CEO of the MPA.

About the Port of Montreal

Operated by the Montreal Port Authority (MPA), the Port of Montreal is the second-largest port in Canada and a diversified transshipment centre that handles all types of goods: containerized and non-containerized cargo, liquid bulk and dry bulk. The only container port in Quebec, it is a destination port served by the largest shipping lines in the world. It is also an intermodal hub with a service offering that is unique in North America, featuring its own rail network directly dockside connected to Canada’s two national rail networks. The MPA also operates a Cruise Terminal and a Port Centre.

The MPA factors economic, social and environmental components into its corporate initiatives. This commitment is governed by a sustainable development policy whose guiding principles focus on involvement, cooperation and accountability. Port activity supports 16,000 jobs and generates \$2.1 billion in economic benefits annually.

About the Port of Trois-Rivières

As one of 18 Canada Port Authorities, and active since 1882, the Port of Trois Rivières offers a wide range of facilities and services to the marine industry at all seasons. It is an important player in economic development at the regional, national and international levels for major industrial sectors such as aluminum, forestry and agri-food. The Port of Trois-Rivières welcomes 55,000 trucks, 11,000 railcars and more than 200 merchant and cruise ships annually from some 100 ports in more than 40 countries around the world. It handles more than 3 million metric tons of traffic and generates nearly 1000 direct jobs.

— 30 —

Montreal Port Authority

Mélanie Nadeau
Director of Communications
514 283-1385
nadeaum@port-montreal.com

Trois-Rivières Port Authority

Sara Dubé
Director, Public Affairs
819 378-2887, ext. 207
sara.dube@porttr.com